AMERICANA MANHASSET CHAMPI NS FOR CHARITY 2019 INFORMATION GUIDE

WHAT IS CHAMPIONS FOR CHARITY?

Champions for Charity[®] is our annual holiday shopping benefit, designed to raise funds for participating Long Island not-for-profit organizations. During the three-day program, over 70 participating AMERICANA MANHASSET and select WHEATLEY PLAZA stores donate 25% of designated full-price pre-tax purchases to the organization(s) of the customer's choice when they present their CHAMPION NUMBER. See attached lists of 2019 participating stores and organizations.

BENEFIT SHOPPING DAYS

Thursday, December 5, Friday, December 6, and Saturday, December 7 • 10am to 8pm

REGISTERING FOR YOUR COMPLIMENTARY CHAMPION NUMBER

You must have a CHAMPION NUMBER to participate in *Champions for Charity*[®]. Registration for your CHAMPION NUMBER begins October 15, 2019 online at championsforcharity.org, by phone at 800.818.6767, or in person at Concierge Services located between The Shoe Box and Theory on the south side of Americana Manhasset. You will receive your CHAMPION NUMBER on or about December 1. Register and immediately receive a CHAMPION NUMBER anytime during the event online at www.championsforcharity.org or on-site at Americana Manhasset's Concierge storefront location. Charities may not register individuals on their behalf for a CHAMPION NUMBER. Individuals must register themselves.

HOW TO SHOP FOR YOUR CHARITY

Present your CHAMPION NUMBER during Americana Manhasset's *Champions for Charity*[®] holiday shopping benefit at participating Americana Manhasset and select Wheatley Plaza stores when making your purchases. 25% of your full-price pre-tax purchase amount will be calculated and submitted to your pre-selected organization(s). Your CHAMPION CARD is not a charge card, a debit card or a payment card of any kind. Any form of payment may be used with it. Donations will be made on full-price merchandise only, subject to individual store policy. Your purchases are not automatically eligible. **Your CHAMPION NUMBER is required to allocate your donation and MUST be presented at the time of each purchase.** Returns or exchanges made on merchandise purchased towards *Champions for Charity*[®] are subject to individual store policy.

IMPORTANT DATES

October 15 December 5 - December 7 January 31 September 30 Registration begins Champions for Charity[®] holiday shopping benefit Champions for Charity[®] 2019 Official Results Participating 2019 organizations receive contributions

PRE-REGISTRATION

2018 registrants will be pre-registered using their most current charity selection(s). **Customers who are pre-registered will automatically receive a CHAMPION NUMBER** and do not need to go online and register unless they would like to make a change.

ななからないであると

PROVIDED COLLATERAL

Americana will provide collateral pieces that you can utilize to reach out to your Board of Directors and constituents. You are welcome to customize these pieces by adding your logo and contact information. We ask that you do not alter the program details in any way. You will receive these pieces via email.

CHARITY WEBSITE + OUTREACH

All participating charities must include a link from their website to the *Champions for Charity*[®] website, championsforcharity.org, preferably on the home page, and vice-versa. Please contact Simone Canfarotta at 516.627.6700 or scanfarotta@americanamanhasset.com with any questions.

We ask that participating charities do the following:

- Send at least one dedicated Champions for Charity® email blast to your distribution list
- Post about Champions for Charity® at least once on your social media channels
- Include program details in your October and November newsletters

All charity outreach (ads, newsletter/email blast language, website postings, social media postings, etc.) regarding *Champions for Charity®* must be approved prior to being sent out. Charities are also required to submit a summary of the outreach that is planned for the program. Please send all collateral and an outreach summary to Simone Canfarotta at scanfarotta@americanamanhasset.com for approval.

Pre-approved complete program language:

Americana Manhasset *Champions for Charity*[®] holiday shopping benefit is December 5 - December 7, 2019. Help support our organization by doing your holiday shopping at participating Americana Manhasset and select Wheatley Plaza stores during these three days, when 25% of your designated full-price pre-tax purchases will be donated back to us! To register for your complimentary CHAMPION NUMBER or for more information, visit championsforcharity.org, call 800.818.6767, or visit the Americana Manhasset Concierge storefront location. When it's time to make a purchase, simply present your CHAMPION NUMBER with any form of payment. Donations will be made on full-price merchandise only, subject to individual store policy. Your purchases are not automatically eligible. Your CHAMPION NUMBER is required to allocate your donation and must be presented at the time of each purchase. Donations on participating store gift certificates and special order merchandise are subject to individual store policy.

AMERICANA MANHASSET GIFTCARDS

Americana Manhasset GiftCards are eligible for a 10% donation when purchased during *Champions for Charity*[®]. (Americana Manhasset GiftCards purchased AND redeemed during *Champions for Charity*[®] are eligible for a 25% total donation. Participating store gift certificates and special order merchandise are subject to individual store policy.) American Express[®] Gift Cards are not eligible for the donation. Americana GiftCards are redeemable for merchandise in Americana Manhasset and Wheatley Plaza shops, and are available in any denomination of \$25 and above. GiftCards may be purchased at the Americana Manhasset Concierge, online, or by phone located between The Shoe Box and Theory. Pre-orders are welcomed, call Jeanette Duarte at 516.627.2277.

AMERICANA MANHASSET PERSONAL SHOPPING SERVICE

Enjoy the time-saving convenience of Americana Manhasset and Wheatley Plaza's complimentary Personal Shopping service. We are here to assist customers with gift giving and wardrobing needs. Visit our stores with a Personal Shopper or shop in the comfort of our custom-designed suite, or in the privacy of your home or office. This service is available at all times, including during *Champions for Charity*[®]. Call Danielle Merollo, Americana Manhasset's Director of Personal Shopping Services, at 516.627.2277 or email her at dmerollo@americanamanhasset.com to schedule an appointment.

PRE-SHOPPING

Our Personal Shopping Service can accommodate charity constituents who would like to shop on behalf of their charity but who will be out of town during the actual event. To pre-select items for *Champions for Charity*^{*} call Danielle Merollo at 516.627.2277 or email her at dmerollo@americanamanhasset.com.

AMERICANA MANHASSET BUSINESS GIFT PROGRAM

Americana Manhasset offers business gift ideas and incentives from our fine shops including Louis Vuitton, Hermès, London Jewelers, Tiffany & Co., Ermenegildo Zegna, Loro Piana and more. We will take care of all the details including custom designs, volume orders, gift wrapping and delivery. *Champions for Charity*^{*} is a great time to purchase holiday gifts for your associates, clients and employees. Call Danielle Merollo at 516.627.2277 or email her at dmerollo@americanamanhasset.com to place orders.

AMERICANA MANHASSET ADVERTISEMENTS (PRINT, DIGITAL, & ONSITE SIGNAGE)

Champions for Charity® advertising campaign includes:

Print

- Americana Manhasset Holiday Book, which will be distributed to ~130,000 targeted households.
- Print ads in The New York Times, and local newspapers.

Digital

- Prominent presence on americanamanhasset.com
- Email blasts to Americana Manhasset and Wheatley Plaza subscribers
- Social postings leading up to and during the program
- Press release sent to local and national news outlets

Onsite

- Beginning mid-November, the *Champions for Charity*[®] banner will be displayed on our Northern Boulevard flagpoles.
- *Champions for Charity*[®] garden signs placed along the walkways of Americana Manhasset and Wheatley Plaza.

PUBLIC SERVICE ANNOUNCEMENTS

PSA's should be scheduled for the last week in November. Please contact Simone Canfarotta at 516.627.6700 regarding your plans.

CELEBRITY ENDORSEMENTS

Celebrity endorsements greatly help benefit your cause. Please call Simone Canfarotta at 516.627.6700 to discuss any associations you may have.

2019 CHARITY ROSTER

2019 PARTICIPATING ORGANIZATIONS

Adelphi New York Statewide Breast Cancer Hotline and Support Program AHRC Nassau Allyn P. Udell Hello Dolly Fund ALS Association Greater New York Chapter Alzheimer's Disease Resource Center, Inc. American Cancer Society American Cancer Society - Asian Initiatives American Cancer Society - Babes Against Cancer American Heart Association / American Stroke Association American Italian Cancer Foundation Ascent Funding Organization Association of Chinese American Physicians, USA, Inc. Autism Communities & Pal O' Mine Autism Speaks Long Island Belmont Child Care Association, Inc. The Bone Marrow Foundation **Boomer Esiason Foundation** The Breast Cancer Research Foundation - Pink Promises The Cancer Institute at St. Francis Hospital Canine Companions for Independence Center for Therapeutic Riding of the East End Child Abuse Prevention Services Children's Medical Center at Winthrop University Hospital Children's Medical Fund of New York China AIDS Fund, Inc. Chinese American Association of North Hempstead (CAANH) Chinese American Medical Society (CAMS) Chinese Cultural Association of Long Island (CCALI) Church of Our Saviour, Lutheran Crohn's & Colitis Foundation of America The DeRosa Foundation for Colon Cancer Research and Prevention **Diabetes Research Institute Foundation**

Dysautonomia Foundation

The Ed. Foundation **ELIIA Farm CSA** First Company Pink/got checked? **Foster Foundation** Foundation for Poverty Alleviation & Education Friends Academy Friends of the Israel Defense Forces Gabrielle's Angel Foundation for Cancer Research Gambino Medical & Science Foundation Gift of Life International Glen Cove Boys & Girls Club Go With Courage Greater NY Chinese Dollars for Scholars Grenville Baker Boys and Girls Club The Guild of St. Francis Hospital Habitat for Humanity Hadassah (Nassau Region) Harboring Hearts Head Injury Association Healing Headbands Project Holocaust Memorial and Tolerance Center of Nassau County Hospice Care Network HUGS Fund to benefit Steven and Alexandra Cohen Children's Medical Center of NY Interfaith Nutrition Network (The INN) International Leadership Foundation Island Harvest Food Bank Jeffrey Ahn Jr. Fellowship, Inc. Jericho Educational Foundation Jump and Ball Foundation Junior League of Long Island Juvenile Diabetes Research Foundation Katie Oppo Research Fund (Ovarian Cancer) Kat's Ribbon of Hope Katz Institute for Women's Health (Partners Council) Kfar Yeladim David Lend A Hand Project Leukemia & Lymphoma Society LGBT Network continued on next page...

2019 PARTICIPATING ORGANIZATIONS, CONTINUED

The Life Center of Long Island Life's WORC and The Family Center for Autism Lisa Beth Gerstman Foundation Long Island Alzheimer's Foundation Long Island Children's Museum Long Island Chinese American Association Long Island Conservatory of Music Long Island Council on Alcohol & Drug Dependence Long Island Tourette Association The Lustgarten Foundation for Pancreatic Cancer Research Make-A-Wish® Metro New York Man Cave Health Manhasset Community Fund Manhasset School Community Association SCA Manhasset Women's Coalition Against **Breast Cancer** Maurer Foundation for Breast Health Education Medical Reiki Works MedShare International The Michael J. Fox Foundation for Parkinson's Research Mid Island Y JCC Mollie Biggane Melanoma Foundation **MOMMAS** House Nassau County Museum of Art Nassau County Police Department Foundation New York Young Entrepreneurs Roundtable The Nicholas Center for Autism North Shore Animal League America North Shore Child and Family Guidance Center North Shore Hebrew Academy North Shore Holiday House North Shore Land Alliance

Nassau Suffolk Services for Autism Old Westbury Gardens Our Lady of Grace Montessori School and Center The Paul Foundation Planned Parenthood of Nassau County Portledge School Financial Aid Fund Port Washington Youth Activities (PYA) **Rescue Paw Foundation** Ronald McDonald House of Long Island Ryan's Case for Smiles - LI Chapter The Safe Center LI Sands Point Preserve Conservancy Save the Children Long Island Council Schechter School of Long Island Scholarship Fund Sid Jacobson Jewish Community Center The Spinal Cord Injury Project, Long Island Chapter St. Jude Children's Research Hospital St. Mary's Elementary School St. Mary's High School St. Mary's Rosary Society - Manhasset Sunrise Day Camp Association Tiegerman Schools/Tiegerman Community Services Tilles Center for the Performing Arts The Tower Foundation of Manhasset UJA Federation of New York UMJCA - Supporting Youth/Community Center Programming Venture House, INC The Viscardi Center William Spyropoulos Greek-American Day School YMCA of Long Island YWCA Greenwich, Domestic Abuse Services

2019 PARTICIPATING STORES

AMERICANA MANHASSET

alice + olivia Anne Fontaine Bandier Bluemercury Bottega Veneta **Brooks Brothers** Brunello Cucinelli Burberry Cartier Celine at Hirshleifers Chanel Chanel Fine Jewelry Christian Louboutin at Hirshleifers Chrome Hearts at Hirshleifers Cipollini Pronto Caffe Cipollini Trattoria & Bar Coach David Yurman Dior Ermenegildo Zegna Fendi Giorgio Armani Gucci Hermès Hirshleifers Hirshleifers Shoe Salon Hugo Boss **ILORI** Optical Intermix J.Crew

Jimmy Choo KITH and KITH TREATS at Hirshleifers Kiton London Jewelers London Jewelers Watch Salon Loro Piana Louis Vuitton Max Mara Michael Kors Collection **Morgenthal Frederics MRKT** Hirshleifers Prada rag & bone Ralph Lauren Salvatore Ferragamo Sneakerology | Exit 36 St. John The Shoe Box Theory Tiffany & Co. Toku Modern Asian Tory Burch TWO by London Valentino at Hirshleifers Van Cleef & Arpels Veronica Beard Vilebrequin Vince Wolford Zimmermann

WHEATLEY PLAZA

Bar Frites Restaurant Ben's Kosher Restaurant Bluemercury **Brooks Brothers Red Fleece** Everafter Funky Monkey Toys & Books Jildor Lazar's Chocolate Leggiadro London Jewelers Maddy's 390 Mansouri The Look Optyx Salon Pop Sneakerology Steven Dann Susan Hanover Designs Tutti The Westside Wheatley Beauty Nails & Spa

Champions for Charity[®] was founded by Americana Manhasset in 1996. This annual holiday shopping benefit has been embraced by the community, growing to support over 120 not-for-profit organizations with the participation of over 70 Americana Manhasset and select Wheatley Plaza stores. Now in its 24th year, *Champions for Charity*[®] has raised nearly 13 million dollars. Taking an active role in the community has been an integral part of Castagna Realty Retail Group's mission and particularly throughout Americana Manhasset's 62 year history.